

Lecture 6: Theory of Corporate Finance IV

Costly Bankruptcy

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Roadmap

- 1 Introduction
- 2 Model Environment
- 3 Model Equilibrium
- 4 Conclusion

Motivation

- Have we thought about bankruptcy in our analysis so far?
- Yes! When the firm defaults, it hands-over the firm's capital to the creditors.
- They liquidate it and that's that.
- But here, bankruptcy didn't come at a **cost**.
- It's usually an expensive procedure that involves legal fees and a lot of drama.

Motivation

- When we thought about debt tax shields, we saw that if that was the only friction, then the firm should borrow as much as they can.
- What happens now if there is some cost of bankruptcy, which depends on the level of the firm's debt?
- It will give us an interior solution for borrowing!
- What we observe in the real world. Makes a lot more sense.

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Setup

- Abstract from taxes for noww, (we'll add them back in later).
- If the firm defaults, the **creditors** incur legal expenses.
- Why don't the debtors pay these expenses?
- Because they have limited liability. They're underwater anyway, so they just walk away from the situation.
- The creditors need to pay the bankruptcy costs to recover some of their funds.

Setup

- In the event of bankruptcy, assume that a cost function of the following form is incurred:

$$\Omega(b) = \omega b^2.$$

- Says that the cost is increasing and convex in the amount the firm borrows.
- Does this make sense? Says that the more the firm borrows, the more expensive the bankruptcy legal fees are. These fees are increasing at an increasing rate.

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Lender's problem

- The lender's problem changes to account for the fact that these costs are incurred in the event of bankruptcy.
- The lender demands interest rate r such that

$$-b + \beta\{pb(1+r) + (1-p)[\xi k - \Omega(b)]\} = 0$$

$$-b + \beta\{pb(1+r) + (1-p)[\xi k - \omega b^2]\} = 0$$

- See that the creditors still break even, but now there is this loss incurred in the default state.
- Intuitively, without doing any math, what does this mean with regard to the interest rate that they demand?
- Higher: to compensate for bigger losses in the default state.

Lender's problem

- Can solve for the interest rate demanded as

$$-1 + \beta \left\{ p(1+r) + (1-p) \left[\xi \frac{k}{b} - \omega b \right] \right\} = 0$$
$$\Rightarrow r = \frac{1}{p} \left[\frac{1}{\beta} - (1-p) \left\{ \xi \frac{k}{b} - \omega b \right\} \right] - 1$$

does this make sense?

- Increase the cost scaling parameter ω , leads to a rise in the interest rate demanded.

Ex-ante v.s. ex-post

- This is an interesting result.
- Although the creditors incur the default costs in the event of bankruptcy, they pass this cost on to the firm in expectation through a higher interest rate.
- Creditors bear the default costs ex-post.
- Debtors bear the default costs ex-ante.
- How does this then affect the firm's problem?

Firm's problem

- Firm's problem then given by

$$\max_{\{b,k\}} v = -k + b + \beta p [k^\alpha - b(1+r)]$$

subject to

$$r = \frac{1}{p} \left[\frac{1}{\beta} - (1-p) \left\{ \xi \frac{k}{b} - \omega b \right\} \right] - 1$$

which means that $\frac{\partial r}{\partial b}$ will change!

- An increase in the firm's borrowings now has a larger effect on their borrowing costs.

Firm's solution

- Derivative with respect to investment given by

$$\begin{aligned}\frac{\partial v}{\partial k} &= -1 + \beta p \left[\alpha k^{\alpha-1} - b \frac{\partial r}{\partial k} \right] \\ &= -1 + \alpha \beta p k^{\alpha-1} + b \beta p \frac{1}{p} (1-p) \xi \frac{1}{b} \\ &= -1 + \alpha \beta p k^{\alpha-1} + \beta (1-p) \xi\end{aligned}$$

...unaffected.

Firm's solution

- Derivative with respect to debt

$$\begin{aligned}
 \frac{\partial v}{\partial b} &= 1 - \beta p \left[(1 + r) + b \frac{\partial r}{\partial b} \right] \\
 &= 1 - \beta p \left[\frac{1}{p} \left\{ \frac{1}{\beta} - (1 - p) \left\{ \xi \frac{k}{b} - \omega b \right\} \right\} + b \left\{ \frac{1 - p}{p} \left(\xi \frac{k}{b^2} + \omega \right) \right\} \right] \\
 &= 1 - \beta \left\{ \frac{1}{\beta} - (1 - p) \left\{ \xi \frac{k}{b} - \omega b \right\} \right\} - \beta b (1 - p) \left(\xi \frac{k}{b^2} + \omega \right) \\
 &= 1 - 1 + \beta (1 - p) \left\{ \xi \frac{k}{b} - \omega b \right\} - \beta (1 - p) \left[\xi \frac{k}{b} + \omega b \right] \\
 &= -\beta (1 - p) \omega b - \beta (1 - p) \omega b \\
 &= -2\beta (1 - p) \omega b
 \end{aligned}$$

does this make sense?

- The derivative is always negative for $b > 0$.

Firm's solution

- When the only present financial friction is costly default, then the firm **won't take any** debt.
- There's only a cost in this case: no advantage.
- Opposite problem to the taxes lecture.
- We need a reasonable theory of optimal borrowing!

Trade-off theory

- When we include both costly default and debt tax shields, we get what the finance guys refer to as the **trade-off theory**.
- When we include each friction separately we get weird results: either maximal debt or none.
- Include both frictions at the same time: gives us an **interior solution**.

Trade-off theory: firm's problem

- Firm's problem now given by

$$\max_{k,b} v = -k + b + \beta p \{ (1 - \tau) k^\alpha - b(1 + r[1 - \tau]) \}$$

subject to

$$r = \frac{1}{p} \left[\frac{1}{\beta} - (1 - p) \left\{ \xi \frac{k}{b} - \omega b \right\} \right] - 1$$

Trade-off theory: firm's solution

- Investment derivative is the same as in the case with debt tax shields.
- Debt derivative is now

$$\begin{aligned}
 \frac{\partial v}{\partial b} &= 1 - \beta p \left[(1 + r[1 - \tau]) + b(1 - \tau) \frac{\partial r}{\partial b} \right] \\
 &= 1 - \beta p \left(1 + \left\{ \frac{1}{p} \left[\frac{1}{\beta} - (1 - p) \left(\xi \frac{k}{b} - \omega b \right) \right] - 1 \right\} [1 - \tau] \right) \\
 &\quad - \beta p \left\{ b(1 - \tau) \left[\frac{1}{p} (1 - p) \left(\xi \frac{k}{b^2} + \omega \right) \right] \right\} \\
 &= 1 - \beta p - (1 - \tau) + \beta(1 - \tau)(1 - p) \left(\xi \frac{k}{b} - \omega b \right) - \beta p(1 - \tau) \\
 &\quad + \beta(1 - \tau)(1 - p) \xi \frac{k}{b} + \beta(1 - \tau)(1 - p) \omega b \\
 &= \tau(1 - \beta p) - 2\beta(1 - \tau)(1 - p) \omega b
 \end{aligned}$$

Trade-off theory: firm's solution

- The optimal debt choice involves setting this derivative equal to zero and **solving for b**

$$\tau(1 - \beta p) - 2\beta(1 - \tau)(1 - p)\omega b = 0$$
$$\Rightarrow b = \frac{\tau(1 - \beta p)}{2\beta(1 - \tau)(1 - p)\omega}$$

does this make sense?

- We've found an interior solution for borrowing!
- Consistent with the data: firms hold some intermediate level of debt, not infinite or zero only.

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Summary

- Introduced a cost in the case of default.
- When combined with debt tax shields, this gives an interior solution for borrowings!