

# Lecture 16: New Monetarist Model Part I

## First Generation Models

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# Roadmap

- 1 Introduction
- 2 Model Environment
- 3 Equilibrium Trading
- 4 Welfare Analysis
- 5 Conclusion

# What's in the Name?

- New Monetarism is founded on the idea that **money matters**.
- Just like the “old” monetarism in this regard.
- The new Keynesian model we just finished with talked about monetary policy.
- But **there was no money in the model!!!!**
- Here we stress the microfoundations of money.

## Randy Wright

- UW-Madison is one of the hot-spots in the world for this area of research.
- Ray B. Zemon Chair in Liquid Assets in Department of Finance and Professor in Department of Economics.



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# Medium of Exchange

- The microfoundations focus on the idea that money is a medium of exchange.
- Three frictions that will make money essential here
  - (1) Double coincidence of wants problem.
  - (2) Long-run commitment can not be enforced.
  - (3) Agents are anonymous.
- Search theory.

# Three Generations of Models

- As in the literature, we proceed here in three steps:
  - (1) 1 unit of money and 1 unit of good: Kiyotaki and Wright (1993).
  - (2) 1 unit of money and endogenous units of goods: Trejos and Wright (1995).
  - (3) Endogenous units of money and goods: Lagos and Wright (2005).

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# Setup

- Continuum of anonymous agents over  $i \in [0, 1]$ .
- Infinite-lived and have discount rate  $r > 0$ .
- Individuals produce different varieties of goods over interval  $i \in [0, 1]$ .
- I.e. good  $i$  is produced by agent  $i$ .
- Goods are **non-storable**: generating the need for money.
- One unit of good costs agent  $c > 0$  to produce.



# Double-Coincidence of Wants Problem

- People produce goods, but **don't want to consume** their own goods.
- Want to consume the goods of others: motivates trade.
- Agents are going to “bump into each other” randomly in a market place.
- When agent  $i$  meets  $j$ , denote the probability that agent  $i$  wants to consume  $j$ 's good by  ${}_iW_j$ .

## Double-Coincidence of Wants Problem

- When an agent consume a good they get a constant level of utility,  $u > c$ .
- If  $i$  doesn't consume anything, he gets zero utility.
- Denote the matching probabilities as
  - $\Pr(iW_i) = 0$ .
  - $\Pr(jW_i) = x$ .
  - $\Pr(jW_i|iW_j) = y$ .

# Money

- Each agent who has money has one unit.
- Exogenous amount  $M \in [0, 1]$  of money in economy.
- **Fiat money**: agents don't get utility from holding.
- $M$  agents are initially endowed with money randomly.
- Assume that agents holding money can't produce.

# Matching

- Agent  $i$  matches with another with arrival time  $\mu$ .
- When  $i$  meets  $j$  they decide whether or not to trade, then part company and re-enter the market.
- If an exchange takes place between  $i$  and  $j$ , it will take one of two forms
  - (1) Barter:  $i$  and  $j$  each exchange 1 unit of good for the other's (double coincidence).
  - (2) Purchase: only one agent wants the good made by the other and that same agent has a unit of money. 1 unit of money is exchanged for the 1 unit of good.

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# Trading Strategies

- An individual will **never** accept a good in trade if he doesn't want to consume it since they're non-storable.
- If there is a double coincidence, they'll barter.
- Will money always have value?
- Answer turns out to be no!

# Endogenous Trading Probabilities

- If you're holding money, what is the **probability** that you'll spend it?
- You meet someone with arrival rate  $\alpha$ .
- He can only produce if he's not holding money: happens with probability  $1 - M$ .
- You like what he makes with probability  $x$ .
- Denote  $\mu_0$  the probability that a person **without money** will want to trade goods for money.
- Denote  $\mu_1$  the probability that a person **with money** will want to trade money for goods.

# Endogenous Trading Probabilities

- Let  $\mu = \mu_0\mu_1$  denote the probability you will both want to trade.
- Notice that  $\mu_0$  and  $\mu_1$  are endogenous objects still to be determined.
- Money **circulates** if  $\mu > 0$ .



# Value Functions

- If an agent **has money**

$$rV_1 = \alpha x(1 - M)\mu(u + V_0 - V_1)$$

- If an agent is **without money**

$$rV_0 = \alpha xy(1 - M)\mu(u - c) + \alpha xM\mu(V_1 - V_0 - c)$$

# Value Functions

- Recall that  $\alpha$  was the arrival rate.
- We can re-normalise the time units by letting  $x\alpha = 1$ .
- Instead of thinking about this as “per meeting”, think of it as “per meeting where the other guy has something you want”.
- Then simplifies the previous two value functions

$$\begin{aligned}rV_1 &= (1 - M)\mu(u + V_0 - V_1) \\ rV_0 &= y(1 - M)\mu(u - c) + M\mu(V_1 - V_0 - c)\end{aligned}$$

# Net Gains from Trading

- Net gain from trading **goods for money** defined as  $\Delta_0$  (check)

$$\begin{aligned}\Delta_0 &= V_1 - V_0 - c \\ &= \frac{(1 - M)(\mu - y)(u - c) - rc}{r + \mu}\end{aligned}$$

- Net gain from trading **money for goods** is defined as  $\Delta_1$  (check)

$$\begin{aligned}\Delta_1 &= u + V_0 - V_1 \\ &= \frac{(M\mu + (1 - M)y)(u - c) + ru}{r + \mu}\end{aligned}$$

# Equilibrium Trading Strategies

- We can then look at  $\Delta_0$  and  $\Delta_1$  to find the equilibrium trading probabilities for money holders and non-money holders.
- Agent of type  $k \in \{0, 1\}$  will **benefit** from trading if  $\Delta_k > 0$ .
- Agent of type  $k \in \{0, 1\}$  will **not benefit** from trading if  $\Delta_k < 0$ .
- Agent of type  $k \in \{0, 1\}$  will **be indifferent** to trading if  $\Delta_k = 0$ .

# Equilibrium Trading Strategies

- So we can find the endogenous trading probabilities as

$$\mu_k \begin{cases} = 1 & \text{if } \Delta_k > 0 \\ \in [0, 1] & \text{if } \Delta_k = 0 \\ = 0 & \text{if } \Delta_k < 0 \end{cases}$$

what does the  $\mu_k \in [0, 1]$  mean? Why?

## Finding the Equilibria

- Going forward we'll focus on finding **pure strategy** equilibria.
- That is: we'll see if  $\mu_k = 1$  or  $\mu_k = 0$  only.
- Also possible to find equilibria where  $\mu_k \in [0, 1]$ , but we'll not worry about this.

# Equilibrium Trading Strategies: with Money

- See that  $\mu_1 > 0$  regardless of  $\mu_0$  as

$$\Delta_1 = \frac{(M\mu + (1 - M)y)(u - c) + ru}{r + \mu} > 0$$

since  $u > c$  by assumption.

- The agent already has cash, he can only do better by getting rid of it since its fiat money.

## Equilibrium Trading Strategies: without Money

- See that  $\mu_0 > 0$  is ambiguous!
- Notice that

$$\Delta_0 = \frac{(1 - M)\mu(u - c) - rc}{r + \mu} - \frac{(1 - M)y(u - c) + rc}{r + \mu}.$$

- Given that  $\mu_1 = 1$ , follows that  $\mu = \mu_0$ .
- Can then see that  $\Delta_0$  has the same sign as

$$\mu_0 - \hat{\mu}_0$$

where  $\hat{\mu}_0 = \frac{rc + (1 - M)y(u - c)}{(1 - M)(u - c)}$ .

- The agent without the money has the goods: they need to weigh-up whether taking the money is worth it or not.



# Non-Monetary Equilibrium

- Will  $\mu_0 = 0$  ever be an equilibrium?
- Check that  $\Delta_0 < 0$  when  $\mu_0 = 0$  to verify if it's equilibrium behaviour.
- See then that  $\Delta_0 < 0$  with  $\mu_0 = 0$  when

$$0 - \frac{rc + (1 - M)y(u - c)}{(1 - M)(u - c)} < 0$$
$$\Rightarrow c > \frac{(1 - M)yu}{r + (1 - M)y}.$$

- This is called a **non-monetary equilibrium**.

# Monetary Equilibrium

- Will  $\mu_0 = 1$  ever be an equilibrium?
- Check that  $\Delta_0 > 0$  when  $\mu_0 = 1$  to verify if it's equilibrium behaviour.
- See then that  $\Delta_1 > 0$  with  $\mu_0 = 1$  when

$$1 - \frac{rc + (1 - M)y(u - c)}{(1 - M)(u - c)} > 0$$
$$\Rightarrow c < \frac{(1 - M)(1 - y)}{r + (1 - M)(1 - y)} u$$

- This is called a **monetary equilibrium**.

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# Welfare

- Let's look at average utility as our welfare metric.
- Recall: fraction  $M$  agents have money and fraction  $1 - M$  don't have money.
- Define welfare as

$$\begin{aligned}W &= MV_1 + (1 - M)V_0 \\ \Rightarrow rW &= M(rV_1) + (1 - M)(rV_0) \\ &= M\{(1 - M)\mu(V_0 - V_1)\} \\ &\quad + (1 - M)\{y(1 - M)\mu(u - c) + M\mu(V_1 - V_0 - c)\} \\ &= (1 - M)[M\mu + (1 - M)y](u - c)\end{aligned}$$

# Welfare

- See that  $rW$  is increasing in  $\mu$ .
- If we're in a monetary equilibrium, how much money should be on issue?
- Set  $\mu = 1$  and maximise the objective with respect to  $M$ .

$$rW = (1 - M)[(1 - M)y + M](u - c)$$

- Easy to show that

$$M^* = \frac{1 - 2y}{2 - 2y} \text{ if } y < 1/2$$

$$M^* = 0 \text{ if } y \geq 1/2$$

- If probability agents want each other's goods is sufficiently high then no need for money.

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# Takeaways

- First generation: 1 unit of good and 1 unit of money.
- Microfounding money holdings based on the medium of exchange role.
- Allowed us to talk, in a very basic way, about optimal monetary policy!
- Next time: 1 unit money and endogenous goods.